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5

6 **Beyond social learning**

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29 **Abstract**

30 Cultural evolution requires the social transmission of information. For this reason, scholars have
31 emphasized social learning when explaining how and why culture evolves. Yet cultural evolution
32 results from many mechanisms operating in concert. Here, we argue that the emphasis on social
33 learning has distracted scholars from appreciating both the full range of mechanisms contributing
34 to cultural evolution and how interactions among those mechanisms and other factors affect the
35 output of cultural evolution. We examine understudied mechanisms and other factors and call for
36 a more inclusive program of investigation that recognizes the role of mechanisms across levels of
37 organization, spanning the neural, cognitive-behavioral, and populational levels. To guide our
38 discussion, we focus on factors involved in three core topics of cultural evolution: the emergence
39 of culture, the emergence of cumulative cultural evolution, and the design of cultural traits.
40 Studying mechanisms and other factors across levels can add explanatory power while revealing
41 gaps and misconceptions in our knowledge.

42 **1. Introduction**

43 Scholars studying how and why culture evolves have long focused on social learning. This
44 makes sense. For many researchers, culture *is* socially-learned information [1–3], making social
45 learning central in the emergence of culture and a natural starting point when studying cultural
46 evolution. In line with this focus, scientists aiming to explain the uniqueness of human culture
47 began by asking how social learning differs between humans and our closest relatives [4],
48 inspiring comparative research directed at pinpointing the learning capacities that set humans
49 apart [5,6]. Similarly, scientists interested in the origins of cultural adaptations (e.g., igloos,
50 food-processing) began by asking how social learning, when iterated, gives rise to adaptive,
51 cultural evolutionary processes [7]. This focus has been productive, yielding valuable insights
52 about cultural transmission, cultural adaptation, and capacities that distinguish humans from
53 other primates [6,8,9].

54 Despite the value of studying social learning—defined here as learning that occurs
55 through the acquisition of information from a social source—the current focus has two major
56 limitations. First, it distracts from other important factors. Growing evidence suggests that many
57 mechanisms aside from social learning contribute to cultural evolution. The emergence of culture
58 hinges not only on social transmission but on cognitive capacities enabling innovation, too.
59 Cumulative cultural evolution depends on high-fidelity transmission, yes, but just as critically on
60 cognitive flexibility and the frequency of interaction between cultural learners. And cultural
61 traditions exhibit features that are crucially shaped by factors such as status asymmetries, biases
62 involved in traits' evaluation, and the distribution of beliefs within groups. We do not deny that
63 social learning is important, nor do we assert that scholars do not appreciate that other
64 mechanisms contribute. Rather, we contend that the focus on social learning may distract from

65 complementary mechanisms that help explain central research foci, such as why some species
66 have culture or how cumulative cultural evolution emerges.

67 A second limitation of the focus on social learning is that researchers commonly treat it
68 simply as an expressed behavior, blackboxing underlying mechanisms [8,10]. Blackboxing is, of
69 course, a necessary first step when explaining any behavior. A researcher trying to explain the
70 spread of prosocial religion might point to its effects on cooperation, abstracting the molecular
71 interactions and neural processes involved in cooperative decision-making. To do otherwise—to
72 consider each molecule or firing neuron—would be unmanageable. But blackboxing also carries
73 risks. In the case of social learning, one problematic consequence is the resulting assumption that
74 different behaviors, such as social and non-social learning, have distinct neurocognitive
75 underpinnings and thus constitute independently evolving “traits” [11]. A related risk is that
76 ignoring the mechanics of social learning overlooks the possibility that many learning behaviors
77 may be the products of less specialized cognitive building blocks (see [12] for a similar argument
78 as applied to other apparently derived human abilities). A complete understanding of cultural
79 evolution requires considering mechanisms and other factors (“factors” from here onwards)
80 across levels of organization and appreciating how interactions among factors affect the output
81 of cultural evolution.

82 Here we review promising and understudied factors contributing to cultural evolution.
83 We organize these into three levels of organization: neural, cognitive/behavioral, and
84 populational (Box 1). Our goal is to identify factors that add explanatory power while revealing
85 erroneous assumptions and gaps in our knowledge of how and why culture evolves. We also
86 review the mechanistic underpinnings of social learning to demonstrate how peering into the
87 black box can transform our understanding of culture.

88 Our aim is not to comprehensively enumerate the factors that affect cultural evolution.
89 Instead, it is to point readers towards overlooked factors while illustrating the value of a
90 multilevel approach. In that vein, we focus three questions that have arguably attracted the most
91 attention in cultural evolutionary research:

- 92 1. What explains the emergence of culture?
- 93 2. What explains cumulative cultural evolution?
- 94 3. What explains the design of cultural traits?

95

96 **Box 1.** *Three levels of organization*

97 We structure our discussion of mechanisms and other factors into three levels of
98 organization:

- 99 1. The neural level concerns neurons and their interaction. Neural factors include
100 neurophysiology, the structure of neural networks, and the density of neurons.
- 101 2. The cognitive-behavioral level concerns both mental computations and their
102 behavioral outputs. Mental computations include algorithms involved in
103 perception, kin detection, and representations of possibility. Behavioral outputs
104 consist of actions resulting from the interaction between individuals' internal
105 processes and their environment. Critically, cognition and behavior are distinct
106 levels of organization. However, we treat them together here because of the
107 difficulty of sometimes isolating mental computations from their behavioral
108 outputs.

109 3. The populational level concerns features of populations such as size, structure,
110 and density, as well as by traits that only exist at the group-level, such as markers
111 of group identity.

112 Readers should note three complexities. First, these levels are hierarchically
113 structured. Cognition, for instance, consists of mental computations that emerge from
114 interactions among neurons. Second, there are other levels of organization buried within
115 these three levels. Interactions among neurons, for instance, may give rise to neural
116 networks, whose interaction might in turn manifest as cognition. Finally, a phenomenon at
117 any level can be influenced by entities at both lower and higher levels. Cognitive algorithms
118 are patterned abstractions of neural activity, but they can take as inputs information about
119 population-level variables, such as levels of competition.

120

121 **2. Factors contributing to the emergence of culture**

122 Why do some species have culture, while others do not? Given that culture relies on the social
123 transmission of behavior, attention has focused on social learning capacities, mostly in
124 vertebrates, but in insects as well [6,13]. Here, we examine social learning at different levels of
125 explanation and consider other factors potentially involved in the emergence of culture. We
126 review evidence that species such as bumblebees engage in cultural transmission using general-
127 purpose learning mechanisms. Given that these general learning mechanisms are shared widely
128 among animals—and are likely much more widespread than culture—we consider how
129 capacities aside from social learning, such as memory, innovation, and social interaction, may
130 underlie the emergence of culture.

131

132 **2.1. Neural**

133 Research on neural mechanisms helps specify which faculties are involved when an individual
134 learns from another, resolving whether particular neural specializations are necessary for cultural
135 transmission. Studies of the neurogenetics of social learning among model species where genetic
136 and molecular tools are available show that the neural machinery for social learning overlaps
137 considerably with that of non-social learning and that such machinery exhibits commonalities
138 across taxa. In primates and rodents, social information triggers activity in the same reward
139 pathways involved in non-social learning, such as the ventral striatum and medial prefrontal
140 cortex [14–16]. Work on rodents and humans suggest that, at least when socially learning about
141 threats, both social and non-social information are processed in a common value-representation
142 circuits [17]. Similarly, in *Drosophila*, the neurotransmitters [18] and functions of neural
143 structures [19] involved in social learning are the same as those involved in non-social learning.
144 Research indicates that these structures play a role in learning, memory, and reward in
145 vertebrates, suggesting a phylogenetically ancient origin [18,20]. Although social learning also
146 incorporates information that non-social learning does not [17,21], the capacity to learn from
147 others emerges from mechanisms designed for learning more generally [17].

148 Among the neural mechanisms of learning, those underlying long-term memory are
149 critical because they allow social information to be encoded [22]. Despite their importance,
150 however, such mechanisms remain largely overlooked in the study of cultural transmission. As
151 biologists recognize, long-term memory must involve the fine-tuning of gene expression, i.e.
152 epigenetic change, making it a promising direction of future study (Campanelli et al., 2019;
153 Fischer, 2014). Although the mechanistic understanding of memory formation remains shallow,
154 research has shown that blocking major epigenetic routes interferes with memory formation. In

155 rats, for instance, the inhibition of the DNA methyltransferases fully blocks contextual fear
156 conditioning, as well as memory formation, following the rapid methylation of memory
157 suppressor genes and demethylation of memory promoting genes in a highly dynamic way in the
158 hippocampus (Miller & Sweatt, 2007). Studying the epigenetic basis of memory will help clarify
159 its mechanistic underpinnings and provide insight into the foundations of learning and culture
160 more broadly.

161 In short, the striking similarities of mechanistic pathways among vertebrates and
162 invertebrates suggest that the basic mechanisms of culture are ancestral, and that culture may be
163 far more common in animals than previously suspected. Insofar as non-cultural species have
164 general-purpose learning mechanisms, and therefore some form of social learning, explaining the
165 emergence of culture will require examining capacities aside from social learning.

166

167 **2.2. Cognitive-behavioral**

168 Research on cognitive-behavioral mechanisms further demonstrates that social learning can
169 emerge from general capacities serving to acquire information, whether or not that information
170 comes from a social source [28]. Consider bumblebees, which copy the foraging preferences of
171 other hive members [29]. Researchers studying this behavior have found evidence that
172 bumblebees engage in second-order associative learning. In the same way that Pavlov's dog
173 associated a metronome tick with food, bumblebees seem to learn to associate the presence of
174 conspecifics with rewards. And just as Pavlov's dog could then learn secondary associations
175 (e.g., salivating at a black box associated with a metronome tick), bumblebees may learn stimuli
176 associated with conspecifics because they are reliable indicators of rewards [30]. Researchers
177 have provided support for this explanation using a series of ingenious experiments. They have

178 shown that naïve individuals do not yet treat conspecifics as indications of rewards [31], and that
179 reducing the reliability of social information [32] and associating conspecifics with bitter
180 substances [31] lead bumblebees to no longer use social information and to avoid stimuli
181 associated with conspecifics, respectively. Moreover, there is no difference between how trained
182 bumblebees use information from heterospecifics and how they use information from
183 conspecifics [33]. Bumblebees socially learn by using general learning mechanisms that are
184 likely widely shared among animals.

185 If social learning can occur with widespread, general learning mechanisms, then which
186 additional capacities are needed for culture? One potentially crucial enabler of culture is the
187 capacity to innovate, which generates cultural variation [34,35]. Although scholars have
188 considered innovation when explaining cumulative cultural evolution [36,37], the capacities
189 underlying innovation have gone largely overlooked in explaining why some species have
190 traditions. The importance of innovation has been demonstrated again with bumblebees. Alem et
191 al. [38] found that a technique on a string-pulling task could diffuse from a knowledgeable
192 bumblebee to the majority of a colony's foragers. Yet they also found that virtually no
193 individuals could innovate the technique on their own. Bumblebees, like *Drosophila* [22], have
194 the abilities necessary to maintain and transmit culture, but it remains unclear whether
195 bumblebees can generate enough cultural variation. An animal's capacity to innovate seems to
196 hinge on factors such as motor variability, persistence, exploration, analogical reasoning,
197 neophilia, and learning speed [39–42]. Given that species vary greatly in their tendency to
198 innovate [43,44], the underlying capacities for innovation may be critical for determining
199 whether a species has culture.

200

201 **2.3. Populational**

202 Population-level variables are usually invoked to explain cultural complexity and aspects of
203 cultural form (see sections 3 and 4). But they are also likely key for whether a species has culture
204 in the first place. The capacity to learn socially has been observed in supposedly solitary species
205 such as the common octopus [45] and the red-footed tortoise [46]. If, as Heyes [11] suspects,
206 conspecifics interact infrequently in these species, it is unlikely that they have culture. For a
207 cultural tradition to persist, individuals need to interact frequently enough for cultural traits to
208 transmit. Individuals should be tolerant and sufficiently gregarious, both cognitive-behavioral
209 tendencies that, in turn, have population-level effects [47]. In many cases, interaction alone does
210 not appear sufficient. Experiments with humans suggest that multiple exposures are necessary
211 for a trait to remain stable [48,49], while theoretical work suggests that, under many conditions,
212 uniparental transmission is not sufficient to maintain culture [50]. Moreover, given that many, if
213 not all, cultural traits are only expressed in particular circumstances, such as foraging, mate
214 choice, and food processing [51], the likelihood that a species exhibits cultural traditions should
215 vary with the number of contexts in which conspecifics interact.

216

217 **3. Factors contributing to cumulative cultural evolution**

218 While the capacity for culture is present across a broad taxonomic range, the capacity for
219 cumulative culture (i.e. the repeated modification and social learning of cultural traits over
220 successive generations [52]) seems to be absent, or at least uncommon, in other species. Recent
221 research suggests that some non-human animals may exhibit simple forms of cumulative cultural
222 evolution (CCE) [53–55], but the diversity and complexity of human cumulative culture remain
223 unparalleled [9].

224 Despite attempts to identify the mechanisms responsible for cumulative culture (e.g.,
225 [56–58]), there is still no consensus on what makes human culture so distinctive. Because CCE
226 only operates when information is passed socially, scholarly attention has focused on capacities
227 that promote informational stability. At the individual level, these include social learning abilities
228 that support high-fidelity transmission, such as imitation and teaching [59,60]. At the group
229 level, scholars have stressed the role of the size of the population that shares social information
230 in buffering the risk of losing cultural traits [61]. Still, theoretical work shows that factors that
231 support the production of new traits are no less important than factors that promote their
232 maintenance to explain CCE [37]. Furthermore, mechanisms that support high-fidelity
233 transmission only become important when individuals are willing to abandon previous behaviors.
234 Explaining CCE requires recognizing the explanatory role of factors that contribute not only to
235 the maintenance of cultural traits but to their production and spread, as well.

236

237 **3.1. Neural**

238 Evolutionary neuroscience can help explain cumulative cultural evolution by uncovering the
239 human neural mechanisms that promote the production, spread and maintenance of cumulative
240 culture [62]. Davis et al., for instance, attributed the existence of CCE partly to humans' unique
241 behavioral flexibility, which allows individuals to relinquish existing behaviors to adopt more
242 efficient ones [63]. The neural underpinnings of this flexibility are still unclear [12], but recent
243 research has identified one potential mechanism. Cross-species investigations tracking the
244 activity of single neurons indicate that human brains trade off robustness (in terms of higher
245 speed of response and increased reliability) for greater efficiency in information processing. This

246 lower robustness promotes the flexible learning of new tasks and adaptation to new conditions
247 although at the cost of slower and less reliable production of behavioral responses [64].

248 Cultural evolutionary researchers have also suggested that creativity and innovation
249 might enable cumulative cultural evolution ([36,37]; see also [34]). Indeed, the modification of
250 cultural traits includes what researchers call “guided variation”, wherein human intention and
251 intelligence produce cultural variants that are on average culturally more successful than would
252 be expected by chance [7]. Evolutionary neuroscience research allows us to pinpoint the precise
253 faculties that might underpin the production of guided variation. For instance, comparative
254 studies have revealed that humans possess unusually large brains (both in terms of absolute and
255 relative size) and that absolute and relative brain sizes correlate with innovation frequency in
256 primates [44]. Furthermore, human brains contain more cortical neurons than those of any other
257 mammals, which allows more neuronal specialization and increases the number of computational
258 levels involved in information processing, decision-making, and information storage [65,66].
259 These examples demonstrate how considering the neural basis of human uniqueness might help
260 explain our capacity for elaborate cumulative cultural evolution.

261

262 **3.2. Cognitive-behavioral**

263 Humans exhibit several cognitive-behavioral capacities aside from social learning that allow the
264 propagation of complex cultural traits. One example is the capacity for future thinking and
265 mental time travel [57], which may be limited to humans [67]. Mental time travel is potentially
266 important because acquiring complex culture can be costly. Stout [68] observed that an
267 apprenticeship in adze-making in the New Guinean village of Langda began at the age of 12-13
268 and lasted for several years, although “it might take ten years of more for the highest level of

269 skill to be achieved.” Ache hunter-gatherers do not peak in their marksmanship skills until the
270 age of 40 [69]. A sensitivity to short-term self-interest might prevent individuals from investing
271 in learning behaviors that confer benefits later in life. By making salient the long-term benefits,
272 mentally travelling forward in time might make individuals more tolerant of learning costs and
273 more willing to adopt unfamiliar behaviors.

274 The propagation of cultural traits that are not immediately beneficial might be further
275 supported by our comparatively greater motivation to attend to sources of social information
276 (e.g., [70]). Indeed, social learning abilities only become important when individuals are
277 motivated to pay attention to what other are doing. Evidence for the role of this tendency in the
278 propagation of cultural traits comes from comparative experiments conducted with humans and
279 other apes. Compared to chimpanzees, for instance, children are more likely to solve problems
280 which they have failed to solve for themselves upon exposure to social information
281 demonstrating the solution [71–73]. Thus, human motivation towards social information may
282 have the effect of allowing rapid acquisition of effective techniques that are difficult to innovate
283 from scratch. Importantly, this tendency might be connected to other well-developed human
284 capacities, such as theory of mind and metacognition, which allow humans to recognize intention
285 behind another’s behavior and infer utility from social demonstration.

286 Finally, cumulative cultural evolution should be favored by humans’ communication, a
287 capacity that remains understudied in the cultural evolutionary literature. Humans communicate
288 in a way that is, if not unique to our species, certainly distinctive [74,75]: Human communication
289 is not just intentional, it is *overtly* intentional. Through behaviors such as eye contact, motherese,
290 stylization, and exaggeration, communicators show audiences that an action is done *for* the
291 audience—and this ‘for-ness’ helps audiences interpret the stimuli [76,77]. Human infants can

292 differentiate among behaviors produced (i) accidentally, (ii) intentionally but not
293 communicatively (i.e. without overt intentionality), and (iii) communicatively (i.e. in an overtly
294 intentional way) [78–83]. Overtly intentional communication (and particularly language) allows
295 potential learners to query what they do not understand, and allows experienced individuals to
296 explain, justify, and instruct, as appropriate to the needs of the learner [84,85]. Communication,
297 like attention towards social stimuli, may enable cumulative cultural evolution by promoting the
298 opportunity for social learning, as well as the fidelity of transmission.

299

300 **3.3. Populational**

301 The population-level variables most often invoked to explain cumulative cultural evolution are
302 population size and structure. According to experimental and theoretical work, population size is
303 important because the risk of losing cultural information varies with the number of potential
304 demonstrators [86]. As the number of demonstrators declines, the risk of losing cultural
305 information increases. Meanwhile, population structure is important because individuals'
306 opportunity for innovation varies with the cultural diversity they encounter [87–89]. In studying
307 these mechanisms, researchers typically assume that individuals have unconstrained access to
308 others' solutions. Yet in more realistic situations, skilled demonstrators might have no interest in
309 providing useful information to unrelated individuals [90]. This limitation suggests that more
310 attention should be paid to the formation of social links that are conducive to cultural
311 transmission. A recent study in hunter-gatherer populations revealed that individuals invest early
312 in their childhood in a few close friends and that friendship facilitates the sharing of social
313 information during adulthood [91]. Other studies have reported that social links are more likely
314 to form between people who share similar traits [92,93]. Group-level traits, such as stylistic

315 markers of group identity, might thus promote CCE by extending the size of the social network
316 through which cultural information can flow. Finally, group-level factors, such as the intensity of
317 group-level competition, might influence individuals' propensity to share information. Indeed,
318 experimental work shows that demonstrators set lower informational access costs (the costs that
319 potential learners must pay in order to access the demonstrators' information) when their groups
320 engage in between-group competition [94]. In these examples, population-level mechanisms
321 shaping cumulative cultural evolution stem from individuals' propensities to connect and share
322 information. A better understanding of these mechanisms will help clarify how individual-level
323 interactions produce population-level dynamics, resulting in the emergence of cumulative
324 cultural evolution.

325

326 **4. Factors contributing to the design of cultural traits**

327 Why do cultural traits exhibit the features that they do? As with research on culture and
328 cumulative cultural evolution, research on the factors responsible for the design of cultural traits
329 grew out of a focus on social learning. Researchers interested in explaining adaptive culture—
330 variants that allow individuals to better exploit their environments—began a fruitful tradition of
331 building theoretical models in which iterated social learning gives rise to emergent cultural
332 evolutionary processes [7,95]. These include models in which success- and prestige-biased
333 learning drives the selection of variants that promote prestige, health, and other indicators of
334 success, and in which conformity and other learning biases create enduring group-level
335 differences, allowing for selection among equilibria (cultural group selection). Of course,
336 researchers appreciate that other forces shape cultural form. Boyd and Richerson acknowledged
337 the role of content biases, while proponents of Cultural Attraction Theory have long advocated

338 that features of our cognitive architecture favor some variants over others [96,97]. Nevertheless,
339 we here propose that research on cultural form will benefit from considering factors beyond the
340 most commonly cited cultural evolutionary processes. We highlight the value of a multilevel
341 approach and the advantages of incorporating insights from fields such as economics and
342 political science, which have long aimed to explain the form of institutions specifically [98–100].

343

344 **4.1. Neural**

345 Examining neural underpinnings can help explain why cultural traits exhibit the features that
346 they do in at least two ways. First, basic neural mechanics constrain the design of cultural traits.
347 For instance, Nieder [101] argues that neuronal mechanisms of estimating number, which are
348 products of a phylogenetic heritage, contribute to the relative ease of discriminating numbers of
349 low values (e.g., 1 and 2) over discriminating numbers of higher values (e.g., 783 and 784). This,
350 in turn, seems to shape numbering systems, biasing them to discriminate among low numbers but
351 not high ones (e.g., low-limit number systems such as “one”, “two”, “many”) [102].

352 Studying neural underpinnings can also illuminate the structure of cognitive systems,
353 helping explain how our mental computational systems bias which representations we adopt. An
354 example is mind-body dualism. Researchers hypothesize that mind-body dualism, manifesting as
355 beliefs in souls, ghosts, zombies, and possession, results from a computational division between
356 processing mental information and processing physical information [103]. Although
357 psychological experiments can indirectly indicate whether information of the two kinds is
358 processed separately [104,105], another test involves examining where in the brain that
359 information is represented. In that vein, research now suggests a division between those brain
360 areas or networks specialized for social cognition and those specialized for physical cognition

361 [106]. Notably, the value here of examining neural activity is that it sheds light on the
362 functioning of cognitive mechanisms at higher levels. Studying a cognitive mechanism at the
363 neural level allows us to better characterize the mechanism's behavior and its effects on cultural
364 forms (see a similar approach in the field of neuroaesthetics: [107]).

365

366 **4.2. Cognitive-behavioral**

367 Researchers have made major progress applying cognitive science to explain the design of
368 cultural traits. Many cognitive and social scientists, for instance, ask how reliably developing
369 features of human psychology predispose people to find certain variants more memorable,
370 believable, entertaining, attention-grabbing, or apparently useful [96,97,108–111]. Such
371 researchers have used attentional biases to explain portraits [112], epistemological mechanisms
372 to explain divination [113], mechanisms for representing agents to explain gods [114], suites of
373 automatic inferential systems to explain economic beliefs [115], the mechanics of emotion to
374 explain story [116–118], the psychology of outrage and paranoia to explain witchcraft [119], and
375 systems for identifying causality and conceptualizing humanness to explain shamanism [120].
376 Researchers have also found that people preferentially remember and transmit negative
377 information [121], threat-related information [122], elements eliciting disgust [123], and
378 information about social interactions and relationships [124,125], helping explain the form of
379 news [126,127], fiction [128,129] (although see [130]), urban legends [125], and online
380 misinformation [131].

381 As this diversity demonstrates, studying psychological systems is potent for
382 understanding how features of human cognition fashion culture. But scholars have overlooked at
383 least one additional set of capacities: the subjective psychological criteria involved in evaluations

384 [132,133]. Evaluation crucially contributes to the development of much of culture. People often
385 selectively copy and retain variants they evaluate as serving their goals, over time resulting in
386 increasingly compelling cultural traditions. Still, mechanisms for evaluating causal relationships
387 can be erroneous, resulting in ineffective practices. In a well-known example, scouts and
388 managers of baseball teams evaluated players on the basis of easy-to-observe traits, while
389 undervaluing traits that seemed out of a player's control (e.g., their ability to take walks) [134].
390 This, in turn, led to systematic inefficiencies in the design of teams. Similarly, humans are
391 endowed with cognitive mechanisms for evaluating whether some technology produces a desired
392 end. However, biases in these mechanisms predispose us to note erroneous causal relationships,
393 such that acting on one object (such as a voodoo doll) is thought to affect the target it resembles
394 (a rival) [135]. Magical practices seem to evolve because they are subjectively evaluated as
395 producing a desired end, even though they are ultimately ineffective [136]. Characterizing the
396 psychological mechanisms involved in evaluating efficacy will help explain the evolution of
397 functional complexity, systematic inefficiencies, and elaborate but ineffective technologies.

398

399 **4.3. Populational**

400 There are many population-level properties aside from population size or structure that shape
401 culture yet remain underexplored in the cultural evolution literature. Perhaps the two most
402 important are power and competition.

403 Power is the capacity of a party to change other parties' behavior [137]. There are many
404 ways in which distributions of power can shape culture, but the most important is when
405 individuals compete to institute and maintain self-serving rules [138,139]. The form of these
406 rules is frequently determined by the parties' relative abilities to enforce their preferences.

407 Distributions of power explain, among many other outcomes, food taboos in small-scale
408 societies, rules for how children should treat fathers, institutions of redistribution throughout
409 Polynesia, and the political institutions of colonial powers and their local inheritors around the
410 world [138,140,141]. Of course, just as distributions of power shape institutions, institutions can
411 shape distributions of power [141]. Still, power leaves such defining marks on institutions and
412 practices that it has become the primary lens through which scholars in fields such as Marxist
413 and feminist anthropology analyze culture. Although cultural evolutionary scholars have begun
414 to consider power when explaining practices such as religion [142] and human sacrifice [143],
415 and although some have considered it as an *outcome* of interest [144], it should be considered
416 when explaining any tradition that involves conflicts of interest among competing parties.

417 Another population-level characteristic that partly determines cultural form is the
418 intensity of competition, whether between individuals or groups. Competition determines how
419 much competing parties invest in services or signals, driving variation in the elaborateness of
420 culture. In markets, higher competition among service providers drives up the quality of services,
421 transforming products including cars, supermarkets, and even the trance performances of
422 shamans [120,145,146]. Increased status competition, which may be driven by rising inequality,
423 is correlated with higher investments in signaling, presumably as individuals want to
424 discriminate themselves from competitors [147]. This manifests in increasingly showy signs of
425 wealth and status, transforming practices ranging from potlatches [148] to female adornment on
426 social media [147].

427 Population-level mechanisms aside from power and competition shape culture, as well.
428 One example is what researchers call “common knowledge”—roughly, recursive, shared beliefs
429 that enable coordination [149]. Without channels facilitating widespread coordination,

430 populations often sustain suboptimal practices, even when the majority of individuals prefer to
431 change them. Social scientists posit that such “pluralistic ignorance” has maintained suboptimal
432 norms and institutions including drinking behavior on US college campuses [151] and restricted
433 female labor force participation in Saudi Arabia [152].

434

435 **5. Conclusion**

436 Explanations for the existence, accumulation, and design of cultural traditions benefit from a
437 perspective that is both broad and deep, that both considers interactions among a web of
438 mechanisms and other factors and clarifies their contribution by probing their deeper workings.
439 Not only does such a perspective reveal that a more diverse set of factors shapes culture, but it
440 also suggests that explanations currently regarded as alternatives are, in fact, complimentary.

441 We reviewed potential factors at the neural, cognitive-behavioral, and populational
442 levels. But other levels are relevant too, including the genetic, epigenetic, and inter-populational
443 levels. Moreover, cultural evolution can be influenced and constrained by physiology and
444 existing cultural traditions, as well as the biotic and abiotic environment. For instance, explaining
445 cumulative culture may require not only specifying behavioral differences but anatomical ones,
446 as well. Since Darwin, theorists have hypothesized that unique features of human anatomy,
447 especially bipedalism, were key for setting the evolutionary stage for our greater reliance on
448 tools and cultural knowledge [153]; cultural evolutionists may benefit from considering such
449 anatomical pre-adaptations. Similarly, explaining a cultural artifact like a spear demands
450 considering not only the transmission processes allowing manufacturing knowledge to evolve,
451 but also the anatomy of the primate hand, existing tools and techniques for procuring spear-
452 materials, and the animals spear-makers intend to hunt.

453 We have proposed many directions of future research in this paper; among the most
454 important is the development of studies on culture in non-human animals. The lack of data on
455 culture in animals likely stems from researchers only recently expanding investigations beyond
456 charismatic and supposedly intelligent vertebrates. After all, we now have surprising evidence
457 that even insects may have culture [22,38], suggesting that culture is phylogenetically ancient,
458 present among ancestors that lived hundreds of millions of years ago. This constitutes a
459 stimulating challenge for the study of the foundations of cultural evolution.

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