

# Self-deception, Self-signaling, and Self-Control Workshop

Toulouse, June 22 – 23, 2015

Manufacture des Tabacs  
1 rue des Amidonniers  
S Building – Auditorium MS001  
31000 Toulouse

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## Organizers

Jean-François Bonnefon (*IAST - TSE – CNRS*)  
Steve Sloman (*Brown University*)  
Paul Seabright (*IAST – TSE*)  
Jean Tirole (*IAST-TSE*)

## Organization assistant

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# Program

Monday, 22<sup>nd</sup> June 2015

08.30 – 08.45	<b>Welcome Coffee</b>	(MS 002)
08:45 – 09:00	Welcome <b>Steve Sloman</b> ( <i>Brown University</i> )	
09:00 – 09:45	Opening talk <b>Roland Bénabou</b> ( <i>Princeton University</i> ) “The Economics of Motivated Beliefs”	
09:45 – 10:30	<b>Phil Fernbach</b> ( <i>University of Colorado</i> ) “Active self-deception and causal reasoning”	
10.30 – 11.00	<b>Coffee Break</b>	(MS 002)
11:00 – 11:45	<b>Richard Holton</b> ( <i>Cambridge University</i> ) “Self-signalling and the Deep Self”	
11:45 – 12:30	<b>Joël van der Weele</b> ( <i>University of Amsterdam</i> ) “Deception and Self-deception”	
12:30 – 13:00	Discussion (Reasons for Self-deception)	
13.00 – 14.15	<b>Lunch</b>	(MS 002)
14:15 – 15:00	<b>Zoë Chance</b> ( <i>Yale University</i> ) “The Slow Decay and Quick Revival of Self-Deception”	
15:00 – 15:45	<b>Tanya Rosenblat</b> ( <i>University of Michigan</i> ) “Managing Self-Confidence”	
15.45 – 16.15	<b>Coffee Break</b>	(MS 002)
16:15 – 17:00	<b>George Loewenstein</b> ( <i>Carnegie Mellon University</i> ) “The Ostrich Effect: Information avoidance in theory and in practice”	
17:00 – 17:30	Discussion (Properties of Self-deception)	
20.00	<b>Dinner (by invitation only)</b>	

# Tuesday, 23<sup>rd</sup> June 2015

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08.45 – 09.00	<b>Welcome Coffee</b>	<b>(MS 002)</b>
09:00 – 09:45	<b>Roberto Weber</b> ( <i>University of Zurich</i> ) “Thinking the worst of others (when it suits us)”	
09:45 – 10:30	<b>Russell Golman</b> ( <i>Carnegie Mellon University</i> ) “Belief Consonance”	
10.30 – 11.00	<b>Coffee Break</b>	<b>(MS 002)</b>
11:00 – 11:45	<b>Dan Kahan</b> ( <i>Yale University</i> ) “Who is fooling whom? Identity-protective cognition”	
11:45 – 12:15	Discussion (Motivated Reasoning)	
12.15 – 13.30	<b>Lunch</b>	<b>(MS 002)</b>
13:30 – 14:15	<b>Nina Mazar</b> ( <i>University of Toronto</i> ) “Defaults as Physical and Psychological Barriers to (Dis)honesty”	
14:15 – 15:00	<b>Armin Falk</b> ( <i>University of Bonn</i> ) “Malleability of moral behavior”	
15.00 – 15.30	<b>Coffee Break</b>	<b>(MS 002)</b>
15:30 – 16:15	<b>Drazen Prelec</b> ( <i>MIT</i> ) “Brain mechanisms of self-signaling, under oath” (joint with S. Luchini, A Huang, C. Long, N. Hadjickani, and D. Mijovic-Prelec).	
16:15 – 16:45	Discussion (Moral Behavior)	